

Startups and growing businesses / Illustrative case study

A growing business establishes its operating foundation

Illustrative scenario. No customer is named or implied; outcomes are hypotheses to validate, not verified customer results.

The business problem

An unnamed young company is hiring, adding suppliers and issuing more invoices. Informal approvals and founder-maintained spreadsheets no longer provide a dependable operating routine.

The connected workflow

- 01 Establish account structures, customer and supplier records, approval owners and opening balances.
- 02 Demonstrate invoicing, receipts, recurring obligations and the payroll workflows needed now.
- 03 Build a management pack and agree when to activate further operational processes as the company grows.

A growing business establishes its operating foundation

Where the KIVU team helps

The team can help map the process, prepare agreed data, configure workflows, train users and build relevant reports. Migration, cleanup, integrations and ongoing responsibilities are scoped before work starts.

What to validate in a pilot

Track overdue items, missing approvals and time required to prepare a consistent financial view. Review users, entities, volumes and local requirements instead of using revenue alone as a capacity claim.

Record the baseline first. Compare time spent, unresolved exceptions and reconciliation differences using the same transaction sample. Validate results before making a savings claim.

Requirements to confirm

Confirm permissions, accounting mappings, transaction volumes, entity structure, local requirements and specialist systems in a representative demonstration. KIVU does not remove every external service or industry-specific requirement.

See this workflow in KIVU.

Bring one representative transaction and a report you use today. Evaluate how the work, controls and financial reporting connect.

[Book a demo](#)